

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 05230 041814Z

44

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 COME-00 /014 W

----- 048935

R 041605Z JUN 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 9604

UNCLAS LAGOS 05230

STATE FOR AF/W

E.O. 11652 : NA

TAGS : BEXP, BRRO, NI

SUBJ : BUSINESS PROPOSAL THEODORE STAGG & CO.

REFS: A. LAGOS 4754

B. LAGOS 5190

C. STATE 129550

1. AS STATED REF (A) PURCHASING AGENTS FOR UREA IN NIGERIA ARE NORMALLY STATE MINAGS. OFFERS SHOULD BE ADDRESSED TO PERMSEC, INAG, IN EACH STATE CAPITAL.
2. ALSO AS STATED IN REF (A), OUR CONTACT AT NIGERIA NATIONAL SUPPLY COMPANY INFORMS US THAT THERE ARE NO REQUESTS FOR UREA CURRENTLY IN MILL.
3. AS TO IMMEDIATE PLANS BY STATES TO PROCURE UREA, WE ARE AWARE OF NONE. FERTILIZER PURCHASES USUALLY HOWEVER MADE ON CONTINUING BASIS. IN VOLUME II OF 3RD PLAN, FOR EXAMPLE, EVERY STATE EXCEPT LAGOS LISTS PLANNED FERTILIZER PURCHASES RANGING FROM 3 MILLION NAIRA TO 24 MILLION NAIRA OVER NEXT FIVE YEARS (THIS OF COURSE INCLUDES ALL FORMS OF FERTILIZER).

THE PATTERN INDICATES THAT EACH STATE PLANS TO BUY FERTILIZER IN INCREASING QUANTITIES EACH YEAR OVER THE 5-YEAR PERIOD. MAJOR BUYERS WILL BE WESTERN STATE, KANO, NORTH CENTRAL, NORTH EASTERN, NORTH WESTERN, ADKWARA STATES, IN THAT ORDER.

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PAGE 02 LAGOS 05230 041814Z

4. AS INDICATED REF (A), STAGG SHOULD NOT EXPECT TO RECEIVE

ANY CORRESPONDENCE FROM NNOC, NNSC, AND STATE MINAGS UNLESS
HE WRITES TO THEM DIRECTLY. IT IS VERY UNLIKELY THAT MMP OR
FED MINAG WILL FEEL OBLIGATION TO REPLY TO PHOTOCOPIES OF MAY 8
LETTER FORWARDED BY MOD; NOR HAS EMBASSY HAD ANY COMMUNICATION
WITH NNOC, NNSC, OR STATE MINAGS THAT WOULD PROMPT REPLY TO
STAGG ON THEIR PART.

5. LAGOS 4559 BEING REPEATED TO YOU.
EASUM

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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